



March 10, 2021

Steven A. Darling, Jr.
Central Services Director
Brevard County
2725 Judge Fran Jamieson Way, Bldg. C Suite C303
Viera, FL 32940

RE: Supporting Brevard County as a designated COVID-19 vaccination provider

Dear Mr. Darling,

On behalf of OMNI Healthcare, Inc. (OMNI Healthcare), I am pleased to submit this revised proposal replacing the proposal dated March 05, 2021 to partner with Brevard County as a designated COVID-19 vaccination provider. OMNI Healthcare is confident in its ability to assist the County in this important endeavor and to ensure high risk, underserved, and vulnerable populations and, more broadly, all residents of Brevard County have access to COVID-19 vaccinations.

OMNI HEALTHCARE BACKGROUND

Formed in Brevard County in 1994, OMNI Healthcare is a primary care focused, multi-specialty physician group representing healthcare providers in the specialties of internal medicine, radiology, pediatrics, family practice, and surgery. OMNI provides quality healthcare at locations in Melbourne, Suntree/Viera, Palm Bay, Merritt Island, Titusville, West Melbourne, and the Beaches. On behalf of Brevard County residents, OMNI Healthcare has been on the forefront in the battle against COVID-19.

Experience Securing and Distributing COVID-19 Vaccines

Since COVID-19 vaccines have been available to the State of Florida, OMNI Healthcare has worked diligently to secure vaccines for residents of Brevard County. In January, OMNI Healthcare received 2,000 doses of the Moderna vaccine from the Florida Department of Emergency Management and the Department of Health and administered these doses in just over two days at OMNI's Vaccine Administration Center in Melbourne to health care providers with direct patient contact and seniors, including many over the age of 90, veterans, holocaust survivors and patients with disabilities. All patients made appointments by telephone and promptly received their evaluation and dose of vaccine during their scheduled appointment.

Based on vaccine supply tentative commitments from the State of Florida, OMNI Healthcare proceeded with scheduling more than 20,000 appointments for additional patients to receive vaccines. Many of these patients are seniors who OMNI Healthcare is committed to ensuring don't fall through the cracks as vaccine eligibility criteria is expanded.

OMNI Healthcare is also in daily communication with, and stands ready to serve, large employers who provide essential services in our county for the purpose of vaccinating their employees.



Leaders in COVID-19 Testing

Since the onset of the COVID-19 pandemic, OMNI Healthcare was among the first providers in Brevard County to stand up large-scale COVID-19 testing. It continues to lead in COVID-19 antigen, molecular, and antibody testing. OMNI Healthcare has provided more than 50,000 Coronavirus tests to residents of Central Florida and provided testing seven days per week during periods of intense demand in 2020. At no time did OMNI Healthcare encounter any supply chain challenges that it could not overcome, and with rare exceptions, was able to provide results to patients within 24-48 hours of the receipt of the test in the laboratory. All patients who received these tests were scheduled by telephone and at no time did patients wait more than ten minutes at OMNI Healthcare's mobile testing locations in Brevard County.

Long before others, OMNI Healthcare made these tests available to first responders and any Brevard County resident wishing to be tested, including employees at Publix, members of the Brevard County Sheriff's Department, the Florida Department of Law Enforcement, the Brevard County Fire Department, and local police departments. OMNI Healthcare contracted with several large employers and provided tests to employees at L3 Harris, DRS and other companies who provide essential services. OMNI Healthcare has provided rapid testing using the Abbott ID NOW platform, RT-PCR nasopharyngeal tests, rapid antigen tests, rapid antibody tests, and antibody tests using ELISA technology. OMNI Healthcare has also participated in numerous clinical trials with companies such as Abbott and BD Biosensor, allowing these tests to receive Emergency Use Authorization from the Food and Drug Administration.

OBJECTIVE

OMNI Healthcare is prepared to serve as a designated COVID-19 vaccination provider for Brevard County residents. As Brevard County works with the State of Florida and Brevard County Department of Health to allocate vaccines received, OMNI Healthcare is prepared to serve as a partner in administering vaccinations as needed, ensuring efficient use of the County's vaccine stock as supply grows.

SCOPE AND APPROACH

In its role administering vaccinations, OMNI Healthcare will directly deliver shots to patients, provide medical oversight, and track and report on patient outcomes. OMNI Healthcare has the capacity to provide 3,000 vaccines a day and 18,000 a week in Brevard County. Each proposed location has the capacity to administer 1,000 vaccines per day, 6 days a week.

OMNI Healthcare proposes initially administering vaccinations at the following three (3) locations:

- 6100 Minton Road, Palm Bay, Florida 32907
- 1344 S. Apollo Blvd., Suite 102, Melbourne, Florida 32901
- 255 Sykes Creek Parkway, Merritt Island, Florida 32953

OMNI Healthcare is prepared to administer vaccine doses immediately upon notice to proceed at its Melbourne and Palm Bay locations. The Merritt Island location requires 72 hours, or three (3) business days, from notice until it would be operational to administer vaccines.

OMNI Healthcare has the ability to schedule appointments independently at its Melbourne and Palm Bay locations. Patients have the flexibility of scheduling vaccine appointments electronically through OMNI Healthcare's portal or via telephone to ensure access for the less digitally literate. It would seek assistance from the Florida Department of Health to schedule recipients at its Merritt Island location.

OMNI Healthcare already has a waiting list of 20,000 eligible patients scheduled for vaccine appointments who it cannot serve due to a lack of vaccine supply.

OMNI Healthcare is capable of and committed to working with Brevard County to expand the scale and speed of its COVID-19 mass vaccination program and can support the County as needed in this effort, including to ensure high risk, underserved, and vulnerable populations are identified and effectively served.

FEES

OMNI Healthcare will not charge Brevard County to administer vaccine at any of its locations. OMNI Healthcare will seek funding to support vaccine administration from a variety of non-County sources that may include medical insurance, CARES Act or the anticipated American Rescue Plan funding, and Federal Emergency Management Agency Public Assistance reimbursement. OMNI Healthcare may seek administrative assistance in submitting applications from these federal sources, including the CARES Act, American Rescue Plan, and FEMA Public Assistance.

OMNI Healthcare will not charge patients without insurance and will not charge patients with insurance co-pays or deductibles for administration of the vaccine.

It is understood that any vaccines distributed to OMNI Healthcare would be provided to it at no cost.

OMNI Healthcare appreciates the opportunity to submit this proposal to support Brevard County. If you have any questions or comments, please do not hesitate to reach out to me directly at (321) 223-3196 or deligdishc@omnihealthcare.com. We look forward to further discussion and the opportunity to serve Brevard County.

Sincerely,

A handwritten signature in black ink, appearing to read 'Craig Deligdish', with a long horizontal flourish extending to the right.

Craig Deligdish, MD