

Guppenberger, Mandy

From: Richard Kyle Heffelfinger <aheffs4@aol.com>
Sent: Friday, August 21, 2020 11:19 AM
To: Commissioner, D1; Commissioner, D2; Commissioner, D3; Commissioner, D4; Commissioner, D5
Cc: Abbate, Frank B; SWM_Webmis
Subject: Objection to the Annual Solid Waste Collection and Recycling Special Assessment Rate Resolution
Attachments: Heffelfinger objection 8_21_2020.pdf

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Commissioners,

Attached please find my letter objecting to the Annual Solid Waste Collection and Recycling Special Assessment Rate Resolution.

Thank You,

Richard K Heffelfinger
2000 Juniper drive
Cocoa, FL. 32926
321-301-4144

RECEIVED

AUG 21 2020

*Solid Waste Management
Department*

Rick Heffelfinger
2000 Juniper Drive
Cocoa, FL 32926
321-301-4144

August 21, 2020

Brevard County Board of County Commissioners
2725 Judge Fran Jamieson Way
Viera, FL 32940

RE: Annual Solid Waste Collection and Recycling Special Assessment Rate Resolution

Dear Commissioners,

I object to the Board of County Commissioners adopting the Annual Solid Waste Collection and Recycling Special Assessment Rate Resolution (rate change of 39% based on new contract) for the following reasons:

1. The county negotiating team members had insufficient credentials and expended an insufficient amount of effort considering the magnitude of the contract. The team consisted of an Assistant County Manager (Engineer), Central Services Director (Procurement), and Solid Waste Management Department Director. To my knowledge, none of which have any formal negotiation training. The negotiating team only met with the proposer three times to negotiate a contract worth \$154,748,340.21
2. Although three proposals were received, the County only negotiated with one of the proposers (the proposer with the lowest initial proposal).
3. The county refused to allow the negotiation team to pursue a strategy to split residential and commercial into two contracts to potentially obtain better rates on one or both services.
4. The county did not present the residence with the opportunity to consider the proposal that the negotiation team received after requesting a proposal for service that reduced solid waste collection to once a week verses twice. That proposal cut the rate increase in half (18% instead of 39%), would significantly reduced the counties CO2 footprint, and reduce wear and tear on county roads.
5. Two proposers were never given the opportunity to propose for service that reduced solid waste collection to once a week verses twice.

I recommend the board take the following corrective actions:

1. Retain the services of professional contract negotiators. At a minimum, one of the negotiators should also be a Florida Certified Contract Negotiator.

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RE: Annual Solid Waste Collection and Recycling Special Assessment Rate Resolution (Cont)

2. Negotiations should be reopened with WM.
3. Negotiations should be conducted with the other two proposers.
4. Allow the negotiation team to pursue any strategy that will obtain better rates (IE: split residential and commercial, split North area and South area, allow the proposer to keep 100% of the recycling value. Etc.)
5. Present the residence with the opportunity to consider a proposal for service that reduces solid waste collection to once a week verses twice. Include the option for customers to request a free cart size upgrade within the first 60 days of the start of the new contract.

I ask that the Board of County Commissioners table this vote until the issues identified can be assessed and the recommendations considered.

I plan to attend the public hearing on August 25, 2020 and will fill out a speaker card.

Feel free to contact me if you have any questions concerning this matter.

Sincerely,

Richard K Heffelfinger

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