



Waste Management Inc. of Florida
3411 N. 40th Street
Tampa, Florida 33605
813.612.4385

January 28, 2020

Ms. Leslie Rothering, CPPO CPPB
Brevard County Purchasing Services Department
2725 Judge Fran Jamieson Way
Building C, Suite 303
Viera, FL 32940

Dear Ms. Rothering,

As suggested by the Negotiating Committee meeting on January 22, 2020, Waste Management Inc. of Florida (WMIF) is pleased to provide Brevard County with a revised proposal for Solid Waste and Recycle Collection Services.

For residential services, WMIF offers a single-family rate of \$15.47, compared to our \$16.16 RFP submission rate, which reduces the multi-family and CRV rates to \$11.60 and \$6.03, respectively. The annual pricing adjustment will be based on the U.S. Bureau of Labor Statistics G&T CPI: Waste & Trash CPI, Not Seasonally Adjusted, All Areas, Series ID CUUR0000SEHG02, not to exceed 3% annually, offering Brevard County considerable savings over the initial seven-year contract term:

	<u>Units</u>	<u>Bid Rate</u>	<u>Final Offer</u>	<u>Savings</u>		
SF	84205	\$ 16.16	\$ 15.47	\$ 0.69	\$ 58,101.45	
MF	18181	\$ 12.12	\$ 11.60	\$ 0.52	\$ 9,454.12	
CRV	1461	\$ 6.30	\$ 6.03	\$ 0.27	\$ 394.47	
					\$ 67,950.04	Monthly
					\$ 815,400.48	Annual
					\$ 5,707,803.36	Contract

The commercial rates as submitted will also receive an annual adjustment based on the same U.S. Bureau of Labor Statistics G&T CPI index, not to exceed 3% annually. This proposal also retains the \$50,000 annual recycling education contribution.

Waste Management remains committed to our partnership with Brevard County and we will continue to provide exceptional service to your community. Thank you, and we look forward to hearing from you regarding our next step with Brevard County.

Sincerely,

Lisa A. McNeight

Lisa A. McNeight
Area Public Sector Solutions Director

Cc: Dina Reider-Hicks, Government Affairs
Mike Lewis, Sr. District Manager