

Market Summary 6/1 Renewals	
Non-Utilities Property	
National Fire & Marine	Quoted
Ironshore	Quoted
Endurance American	Quoted
Everest	Declined due to capacity restraints
Evanston	Quoted
StarStone	Quoted
Landmark	Quoted
ACE/Westchester	Declined – Docks & Boardwalks
Amrisc	Declined due to capacity restraints
Arch	Unable to compete – Docks & Boardwalks
Arrowhead	Unable to compete
Aspen	Unable to compete – Docks & Boardwalks
AWAC	Indication higher on primary layer
AXIS	Declined due to capacity restraints
Beazley (Lloyds)	Pending Response
General Star	Unable to compete
Great American	Unable to compete
Hallmark	Unable to compete/ Rating Downgrade B++
James River	Excess Market - \$10m attachment point would be too low to participate
Lexington	Pending Response
Maxim/Navigators	Unable to compete – Docks & Boardwalks
Mitsui	Would not be able to attach anywhere in first \$50m
MunichRe	Pending Response
SwissRe	Pending Response
XL	Would not be able to participate in first \$20m due to guidelines
Velocity	Unable to complete

This proposal is intended to give a brief overview. Higher limits may be available. Please refer to coverage forms for complete details regarding definition of terms, exclusions and limitations.



Market Summary 6/1 Renewals	
Utilities Property	
Starr Tech (Incumbent)	Quoted \$617,753
Aegis	Declined
Boiler & Machinery/Equipment Breakdown	
National Fire Insurance of Hartford (CNA)	Quoted \$16,717
Inland Marine	
XL Specialty Insurance Company/AXA XL (Incumbent)	Quoted \$86,324
AGCS	Cannot compete with XL
Travelers	Cannot compete with XL
Allianz	Cannot compete with XL
Ocean Marine	
Great American Insurance Company (Incumbent)	Quoted \$10,513