

Phillip Adam Hied

April 10th, 2023

Mr. Frank Abbate
2725 Judge Fran Jamieson Way,
Viera, Fl. 32940

RE: Valkaria Airport Manager Position

To: Mr. Abbate

My aviation career over the last 11 years has allowed me to gain experience in all aspects of airport management at three vastly different airports. I have had the opportunity to administer approximately 40 state and federal grants totaling nearly \$50 million. Ranging from master plans, to runways, taxiways, navigation aids, and hangar construction projects. Many of these projects have also helped to increase the safety of aircraft operations, and the security of the airport. They have given me an extensive knowledge of grant processes, airport planning, bidding, and negotiation of Capital Improvement Project (CIP) contracts. Due to these projects, I have a long-standing relationship with Florida Department of Transportation (FDOT) districts 1,4 & 5, as well as the Federal Aviation Administration's (FAA) Orlando Airports District Office (ADO), and a vast network of contacts throughout the aviation industry.

Beyond many of the grant processes I have also had the opportunity to gain a substantial amount of experience with the day-to-day administrative duties, budgeting, operations, leasing, maintenance, emergency response, and inspections that are required of airports. I have an extensive understanding in the best management practices to ensure compliance with all regulations while maintaining a safe airport, and ensuring its future success.

The attached resume details my work experience and education background. Thank you for your time and consideration.

Sincerely,

Phillip A. Hied

Phillip Adam Hied

Qualifications Summary

Eleven years of experience in aviation management. Thorough knowledge of FDOT and FAA grant procedures. Experience with multiple Airport Improvement projects. Solid knowledge of federal, state, and local regulations regarding airports and pilots. Experience managing multi-million-dollar budgets.

Experience

- **Interim Airport Manager**

Valkaria Airport., Valkaria, Fl

11/2022-Current

Directed the growth of Valkaria Airport by managing all CIP and planning projects, Airport staff, operations, and maintenance of the facility. Coordinated with the FAA and FDOT for future grant funding. Maintained professional relationships with several airport consulting firms, the FAA, Board of County Commissioner's (BOCC), tenants, the town of Grant-Valkaria, and the public. Managed both the capital and operating budget.

Current Projects: Automated Weather Observation System (AWOS), Taxiway Widening, Taxiway Lighting (Construction Phase), Taxiway E design (Construction Phase), Environmental Assessment, and Hangar Development (design).

- **Airport Operations Superintendent**

Valkaria Airport., Valkaria, Fl

10/2020-11/2022

Assisted with the growth of Valkaria Airport by managing CIP and planning projects, operations. Performed and supervised facility maintenance. Coordinated FAA and FDOT grant funding. Maintained professional relationships with several airport consulting firms, FAA, BOCC, tenants, and the public. Prepared Technical documents, and provided oversight for both the capital and operating budget.

Projects Included: Automated Weather Observation System Design, Taxiway Widening, Taxiway Lighting Taxiway E design, and security upgrades.

- **Airport Director**

Okeechobee County Airport., Okeechobee, Fl

3/2019-10/2020

Directed the growth of Okeechobee County Airport by managing all CIP and planning projects, operations, and maintenance of the facility. Coordinated with the FAA, FDOT, and Economic Development Agency (EDA) for project funding. Maintained professional relationships with several airport consulting firms, FAA, Fixed Based Operator (FBO), BOCC, tenants, the public, and several journalists. Prepared Technical documents. Coordinated with the Economic Development Corporation (EDC) to expand businesses in the Airport Industrial Park

Projects Included: Environmental Easement Mitigation, A Master Plan update, runway design, AWOS Design, and security upgrades.

- **Senior Airport Project Planner**

Treasure Coast International Airport., Ft. Pierce, Fl

5/2017-3/2019

Supported the management and growth of Treasure Coast International Airport by managing all CIP and planning projects. Coordinating with the FAA, FDOT, EDA for grant funding. Prepared Technical documents, and managed the CIP budget.

Projects Included: A Master Plan update, Master Drainage Plan update, various environmental assessments, runway design, security upgrades, apron construction, taxiway re-alignment, taxiway "G" construction airport entrance enhancements, Maintenance hangar design, parking lot rehabilitation, customs facility rehabilitation,

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Segmented circle design/construction, Noise and Operations Monitoring system design, drainage improvements, and access control upgrades.

- **Airport Operations Specialist**

Valkaria Airport, Valkaria, FL

5/2012 – 5/2017

Ensured Airport was maintained in an operationally safe manner on a daily basis. Provided oversight to construction projects and daily operational activities. Interfaced with the FAA and FDOT on CIP grants, and assisted in the administration of over \$15 million in CIP projects. Insured the airport was operated in compliance with grant assurances. Gained a thorough understanding of capital budgeting, and maintained the Joint Automated Capital Improvement Program (JACIP) to ensure the five-year goals and objectives of the airport's development could be met with current and anticipated revenue streams.

Projects included: A Master Plan update, hangar design and construction, design and construction for the rehabilitation of runway 10/28, taxiway design and construction, wetland mitigation, apron rehabilitation, and General Aviation terminal design.

Education

- **Florida Institute of Technology, Masters Public Administration** **8/2022 - Current**
- **Florida Institute of Technology, Bachelors in Arts. Aviation Management** **03/05/2017**
- **Pasco Hernando State College, Associate in Arts** **5/2010**
- **Pasco High School, Diploma** **5/2006**

Professional Affiliations

- Florida Airports Council
 - Chair - Statewide General Aviation Committee **8/2022-Current**
 - Vice Chair – Statewide General Aviation Committee **10/2020 – 8/2022**
- Continuing Florida Aviation System Planning Process
 - Chair – Treasure Coast Region **2/2019-10/2022**
 - Vice Chair – Treasure Coast Region
- Experimental Aircraft Association
- Aircraft Owners and Pilots Association

Licenses

- Private Pilot Certificate **7/2014**
- Remote Pilot, Small Un-manned Aerial Systems **9/2016**

Additional Skills

- Tennant invoicing and reconciliation
- Leasing
- Fuel handling and purchasing
- JACIP Experience
- Construction Safety and Phasing Plan Coordination
- Issuance of Notices to Airman
- Routine airport safety/security inspection
- Supervised multiple employees and contractors
- Accident cleanup/repair experience
- Microsoft Office Suite