

SUTPHEN CORPORATION

6450 Eiterman Road
Dublin, OH 43016

PROPOSAL

September 21, 2022

Brevard County Fire Rescue
1040 South Florida Avenue
Rockledge, FL 32955

FOR YOUR REVIEW:

We hereby propose and agree to furnish the following firefighting apparatus utilizing **SOURCEWELL CONTRACT #113021 SUT** upon your acceptance of this proposal:

2024 Sutphen Custom Pumper – G9 Body	\$ 667,000.00
Four Identical Pumpers Ordered together	\$ 2,668,000.00
Multi-Unit Discount for 4 Pumpers (\$5000 each)	\$ <u>-20,000.00</u>
Total for Four Identical Custom Pumpers	\$ 2,648,000.00

***A prepayment discount of **\$104,000** can be taken if payment in full is received within the first 30 days following PO acceptance.

FINAL COST AFTER PREPAY DISCOUNT \$ 2,544,000.00
(\$ 636,000 EACH)

Apparatus will be manufactured completely in accordance to the included proposal documents and delivered in approximately **28 months** following approval of contract/PO, subject to delays from all causes beyond our control. Unless accepted within **30 days** from this date, the right is reserved to withdraw this proposal.

Respectfully submitted by:



Guy Lombardo - Authorized Sales Representative