



**BREVARD COUNTY BOARD OF COUNTY COMMISSIONERS
SINGLE/SOLE SOURCE JUSTIFICATION AND APPROVAL FORM**

PLEASE FORWARD ALL REQUESTS TO: SingleSource@brevardfl.gov

Sole Source: The *ONLY* known supplier for unique products and services where no other options are available.
Single Source: Though there may be alternate sources for the product or service requested, circumstances dictate the use of the proposed vendor. (i.e., availability, timeliness, location, etc.)

PART I – GENERAL REQUESTOR INFORMATION

Date Submitted: 03/06/2026 Requesting Department: Public Works/Facilities
Requisition #: _____ Contact Person/Phone #: Skip Bell 350-9141
One-time Purchase // Annual Purchase
Amount of Purchase: _____ (One time) // \$10,000.00 (Estimated annual amount)

PART II – RECOMMENDED VENDOR INFORMATION

Vendor/Contractor Name: Montgomery Technology, Inc. (MTI)
Vendor/Contractor Contact Name: Nathan Skipper
Vendor/Contractor Phone: (800) 392-8292
Vendor/Contractor Email: nathan@montgomerytechnology.com

PART III – SINGLE/SOLE SOURCE VALIDATION

1. Provide a detailed description of service/commodity to be provided by the vendor.

Montgomery Technology, Inc. (MTI) is the sole manufacturer of the Detention Door Access Control System (MTI system) installed at the County Jail and courthouses. MTI only provides their products through certified integrators who are trained and have a record of quality service and support. The MTI system is the standardized detention door access control system.

2. State why the recommended vendor is the only one capable of providing the required supplies and/or commodities. Include any back-up information or documentation that supports your recommendation. (Acceptable responses to this question will include strong pragmatic/technological information that supports the claim that there is only one vendor that can provide the services and/or commodities). Attach vendor letter and additional sheet if necessary.

MTI is the original equipment manufacturer (OEM) of the MTI system.

3. List any other sources that have been contacted and explain in detail why they cannot fulfill the County's requirements. (Responses to this section should include information pertaining to any research that was conducted to establish that the vendor is a sole source. Responses should include information pertaining to discussions with other potential suppliers, and why they were no longer being considered by the County).

Montgomery Technology Systems, LLC (MTS) was the awarded contractor for Bid B-4-18-38 Brevard County Detention Center Door Access Control Replacement. MTS was approved by the County to install the MTI control system for that project.

Check all entries below that apply to the proposed purchase which exempt formal competition. (More than one entry will apply to most sole source products/services requested).

- 1. SOLE SOURCE REQUEST IS FOR THE ORIGINAL MANUFACTURER OR PROVIDER. THERE ARE NO REGIONAL DISTRIBUTORS. (Attach the manufacturer's written communication that no regional distributors exist. Item no. 4 must also be completed.)
- 2. SOLE SOURCE REQUEST IS FOR THE ONLY STATE OF FLORIDA DISTRIBUTOR OF THE ORIGINAL MANUFACTURER OR PROVIDER. (As a separate document, include the manufacturer's - not the distributor's - written certification that identifies all regional distributors. Item no. 4 must also be completed.)
- 3. THE PARTS/EQUIPMENT ARE NOT INTERCHANGEABLE WITH SIMILAR PARTS OF ANOTHER MANUFACTURER. PARTS ARE "DIRECT REPLACEMENTS" PARTS/COMPONENTS FOR EXISTING EQUIPMENT.
- 4. THIS IS THE ONLY KNOWN ITEM OR SERVICE THAT WILL MEET THE SPECIALIZED NEEDS OF THIS DEPARTMENT OR PERFORM THE INTENDED FUNCTION.
- 5. THE PARTS/EQUIPMENT REQUIRED FROM THIS SOURCE ARE TO PERMIT STANDARDIZATION. (Attach separate memorandum describing the basis for standardization request.)
- 6. NONE OF THE ABOVE APPLIES. A DETAILED EXPLANATION AND JUSTIFICATION FOR THIS SOLE SOURCE REQUEST IS CONTAINED IN AN ATTACHED MEMORANDUM.

PART IV – CERTIFICATION AND APPROVALS

I have reviewed the following Single/Sole Source justification and concur with the request, fully understanding the implications of Section 838.22, Florida Statutes:

(2) "It is unlawful for a public servant or a public contractor who has contracted with a governmental entity to assist in a competitive procurement to knowingly and intentionally obtain a benefit for any person or to cause unlawful harm to another by circumventing a competitive solicitation process required by law or rule through the use of a sole-source contract for commodities or services."

(3) "It is unlawful for any person to knowingly agree, conspire, combine, or confederate, directly or indirectly, with a public servant or a public contractor who has contracted with a governmental entity to assist in a competitive procurement to violate subsection (1) or subsection (2)."

(5) "Any person who violates this section commits a felony of the second degree, punishable as provided in sections. 775.082, 775.083, and 775.084, Florida Statutes."

Each undersigned individual hereby attests that he/she took part in the non-competitive procurement identified above, and has reviewed Chapter 838, Florida Statutes, as it relates to sole source contracts, and that he/she is independent of, and has no conflict of interest in, the entity evaluated and selected.

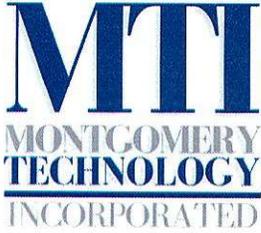
Requisitioner Signature: Scott, Jeanette Digitally signed by Scott, Jeanette
Date: 2026.03.06 10:33:31 -05'00' Date: _____

Requesting Department Director Signature: Bernath, Marc Digitally signed by Bernath, Marc
Date: 2026.03.06 11:41:49 -05'00' Date: _____

Purchasing Manager's approval: _____ Date: _____

Assistant County Manager/County Manager Approval (as applicable--ACM \$50K-\$100K//County Manager \$100K-\$200K// BoCC \$200K<):
_____ Date: _____

Sole Source Approval ID #: _____



The simpler the system, the higher the reliability

12/4/2025

Subject: Brevard Co. Detention Center, FL - MTI Control System Sole Source

To Whom It May Concern,

Montgomery Technology, Inc. is the sole source manufacturer of the MTI control system, its components, and software.

Montgomery Technology Systems, LLC (MTS) is the only certified MTI integrator for Florida.

If you have any questions, or would like further information, please do not hesitate to call us.

Sincerely,

A handwritten signature in blue ink, appearing to read "Nathan Skipper", is written over a light blue horizontal line.

Nathan Skipper
Vice President
(w) 800-392-8292
(e) nathan@montgomerytechnology.com