

SAP Support RFP	Kellton Tech Solutions Inc 3Core Systems Inc	QUINTEL-MC, INC.	V3iT Consulting, Inc.	IBM/Amick Brown, LLC	Mygo Consulting Inc.	Intelli ERP Software LL	Sage Group	Yash Solutions LLC
Contractor Experience/Contractor Responses to Questions								
General								
Does your company create documentation for assigned Projects, Tickets, Functional/Technical specifications, Requirements and User Manuals? Please explain your documentation process.	✓	✓-	✓	✓	✓	✓-	✓	✓
Do the consultants completing SAP Projects or Tickets provide Knowledge transfer to the customer users by having an overview of the documentation created and answering questions?	✓	✓-	✓	✓	✓	X	✓	✓
For large SAP projects, does your company provides the customer the full project cost or uses piecemeal estimates? Please explain your process.	✓	✓-	✓	✓	✓	✓-	✓	✓-
Does your company provide Diversity and Sensitivity training to your permanent and temporary consultants? Please explain training type.	✓	✓-	✓	✓	✓	X	✓	✓-
Credential and Certification								
What SAP PartnerEdge type does your company has? Levels of Partnership: Silver, Gold, Platinum SAP Recognized Expertise	✓+	X	✓	✓++	✓+	X	X	X
Does your company have Service/Sell Solution Authorization for SAP S/4HANA .	✓	X	✓	✓	✓	X	X	X
Does your company have Service/Sell Solution Authorization for SAP HANA .	✓	X	X	✓	X	X	X	X
Does your company have Service/Sell Solution Authorization for SAP SuccessFactors HXM or HCM .	✓	X	X	✓	X	X	X	X
Does your company have Service/Sell Solution Authorization for Mobile Solutions	X	X	X	X	X	X	X	X
Does your company have Service/Sell Solution Authorization for Open On Premise Solutions	✓	X	✓	✓	X	X	X	X
Consultant Certifications								
HANA/S4HANA /Database Administration	X	✓	X	X	✓+	✓	✓+	X
Success Factors Recruitment Certification	X	X	X	X	X	✓	X	X
Success Factor Onboarding Certification	X	X	X	X	X	✓	X	X
Human Capital Management Certification	X	✓	X	X	X	✓	✓	X
SAP Asset Management on S/4HANA or Business Suite	X	✓	X	X	X	X	X	X
Financial Accounting on S/4HANA or Business Suite	X	✓	✓+	X	✓+	X	✓	X
Management Accounting on S/4HANA or Business Suite	X	X	X	X	✓+	X	X	X
Procurement on S/4HANA or Business Suite	X	✓	X	X	X	X	X	X
Logistics MM/PM Certifications S/4HANA or Business Suite	X	✓	X	X	X	X	✓	X
Certified Integrator of SAP Public Sector	X	X	X	X	X	✓	X	X
Consultant Pool	✓	✓	✓	✓	✓	✓-	✓	✓-
Quality of Similar Work								
Functional Areas Experience								
HR Payroll PY.	✓	✓+	✓+	X	X	✓	✓	✓
HR Personnel Management PM.	✓	✓	✓+	X	X	✓	X	X
HR Personnel Administration PA.	✓	✓	✓	X	X	✓	✓	✓
HR Time Management.	✓	✓	✓	✓	X	✓	X	✓
HR SAP Training.	✓	✓	X	X	X	✓	X	X
HR Organizational Management OM.	✓	✓	✓	X	X	✓	✓	✓
HR Benefits.	✓	✓	✓	✓	X	✓	X	✓
PCP Budget.	X	✓	X	X	X	✓	X	X
HR PBC Position Budgeting and Control .	X	✓	✓	X	X	✓	✓	X
CA Cross-Application Time Sheet (CATS).	✓	✓	X	X	X	✓	X	✓
FICO Finance	✓++	✓	✓	X	X	✓	✓	X
FICO Funds and Grants Management.	X	✓	✓	✓	X	✓	✓	X
FICO Asset Management.	✓++	✓	✓	✓	X	✓	X	X
LE Plant Maintenance.	✓++	✓	✓	X	✓	✓	X	X
LE Plant Maintenance Mobile.	X	✓	✓	X	✓	X	X	X
LE Purchasing.	✓++	✓	✓	X	X	✓	X	X
Success Factors Recruitment Configuration	✓	✓	X	X	X	X	X	X
Success Factors Onboarding Configuration	✓	✓	✓	X	X	X	X	X
Technical Skill Set								
How many S/4HANA Migrations has your company implemented in Production?	✓++	X	X	✓++	X	X	X	X
HANA Database Migration Business Suite Oracle to HANA	✓+	✓+	✓+	✓+	X	X	X	X
How many customers do you provide HANA Database Support?	✓+	✓+	✓++	✓+	X	✓+	X	X
How Many BSI Tax Factory Installations/Upgrades on HANA have your company implemented?	X	✓+	X	X	X	✓	X	X
How Many Adobe Server on HANA configuration has your company implemented in a production system?	✓+	✓+	✓++	X	X	✓	X	X
Experience with HCI/HCP HANA Cloud Integration for SFSF	X	✓	✓	X	X	✓	X	X
Success Factors Experience with Recruiting and Onboarding ABAP Interfaces	X	✓	✓	X	X	X	X	X
Plant Maintenance Mobile	X	✓	✓	X	X	X	X	X
Fiori Administration and Configuration experience	✓	✓	✓	X	✓	X	✓	✓
SAP Gateway Odata Configuration and Administration	✓	✓	✓	X	✓	✓	✓	X
Workflow Configuration, Administration and Development	✓	✓	✓	✓	X	✓	X	✓
Odata Gateway Services Development	✓	✓	✓	✓	X	✓	X	✓

x denotes that the RFP response did not meet the minimum requirement as requested in the RFP