

Underwriter	Stage	Proposal Status	Reason (Lost/DTQ)	Additional Details
Symetra	Submitted	FIRM		Displayed.
Swiss Re	Submitted	Illustrative		Courtesy quote. Minimal savings relative to the renewal.
Tokio Marine HCC - Southeast	Submitted	Illustrative		Exceeding renewal.
Sun Life - East Region	Declined			
Berkley Accident & Health	Declined		Pricing not competitive	Manual 50% higher than current.
Berkshire Hathaway	Declined		Pricing not competitive	Manual 50% higher than current.
Crum & Forster	Declined		Pricing not competitive	Manual 50% higher than current.
Evolution Risk	Declined		Pricing not competitive	Manual 50% higher than current.
HM Insurance Group - Tampa	Declined		Pricing not competitive	Manual 50% higher than current.
PACE Underwriters	Declined		Pricing not competitive	Manual 50% higher than current.
Skyward Specialty Insurance	Declined		Pricing not competitive	Manual 50% higher than current.
Voya	Declined		Pricing not competitive	Manual 50% higher than current.
Wellpoint Stop Loss	Declined		Unsatisfied carrier requirements	Manual 50% higher than current.